COMMAND LINK

Meridian Fitness Clubs

Telecom Circuit Inventory — Analysis Report

Professional Services prepared by CommandLink · August 2026 · Confidential

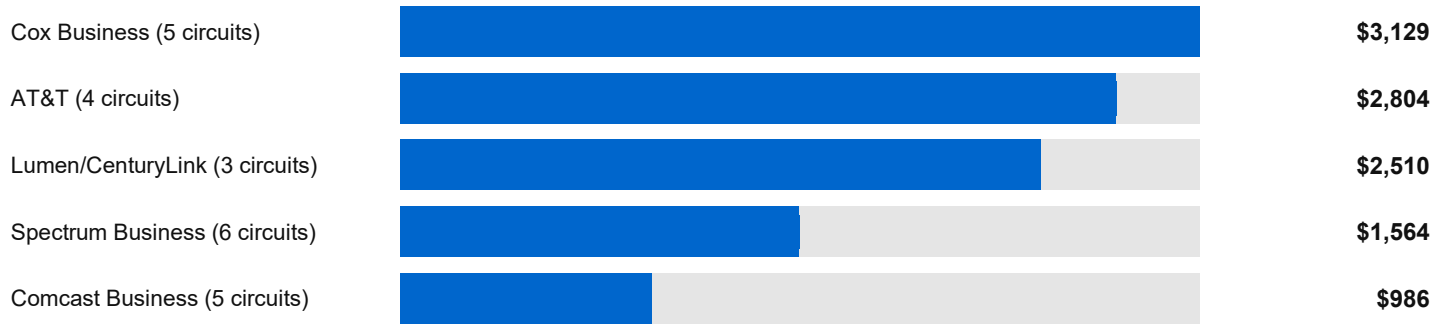
$10,993
Total monthly spend
per month

23
Total circuits
12 DIA · 11 broadband

3 locations
Multiple circuits
$2,798/mo combined — see below

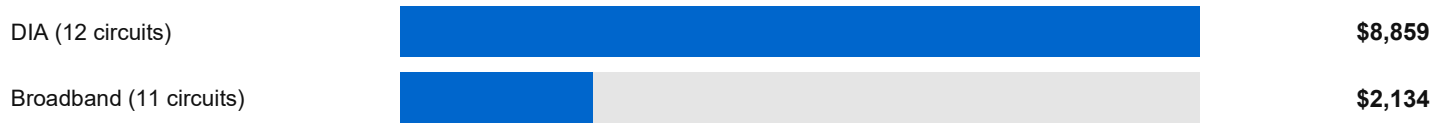
78.3%
Month-to-month exposure
18 of 23 circuits

Spend by carrier



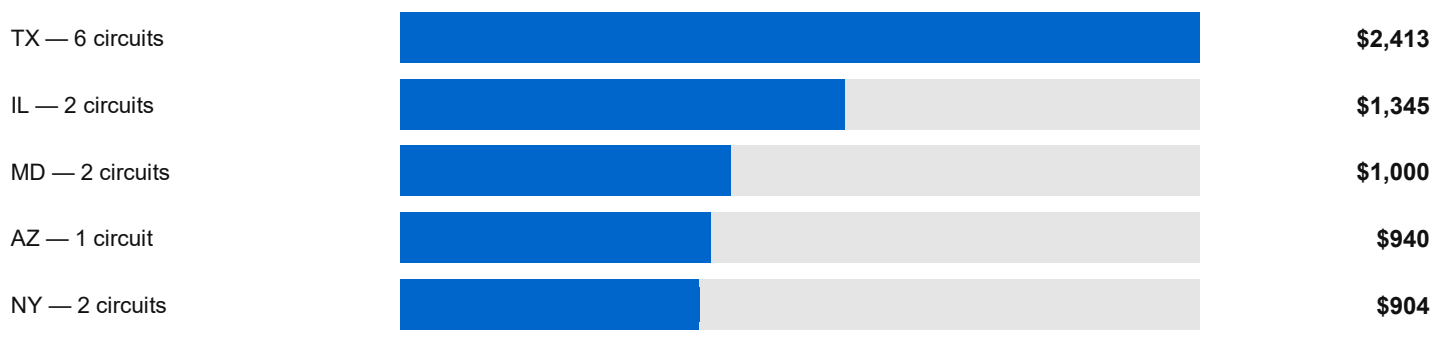
Cox Business, AT&T, and Lumen/CenturyLink hold 77% of total spend ($8,443/mo across 12 circuits) — worth a look before any bundled renegotiation, since three carriers already carry most of the volume.

Spend by circuit type



DIA circuits are 52% of circuit count but 81% of total spend ($738 avg/circuit) — by far the largest lever for cost optimization in this portfolio.

Top states by spend



TX + IL + MD account for 43% of total monthly spend ($4,758/mo). Texas alone carries 6 of the 23 circuits across 3 separate club locations.

Highest-cost circuits

Location	Service description	Type	BW	MRC	Note
Chicago, IL	Dedicated Internet Access 300Mbps	DIA	300M	$1,120	
Phoenix, AZ	Dedicated Fiber Internet 200Mbps	DIA	200M	$940	
Seattle, WA	Dedicated Internet 200Mbps	DIA	200M	$899	
Bethesda, MD	Dedicated Internet Access 150Mbps	DIA	150M	$780	Multi-circuit location
New York, NY	Dedicated Fiber Internet 100Mbps	DIA	100M	$725	Multi-circuit location
Las Vegas, NV	Dedicated Fiber Internet 100Mbps	DIA	100M	$725	
Austin, TX	Dedicated Internet Access 100Mbps	DIA	100M	$705	Multi-circuit location
Austin, TX	Dedicated Internet 100Mbps	DIA	100M	$705	

Every one of the top 8 circuits by cost is a DIA circuit — consistent with DIA driving 81% of total spend despite being about half of circuit count.

Locations with multiple circuits

3 locations carry more than one service — each pairs a DIA circuit with a Broadband circuit from a different carrier.

Address	City / State	Circuits	Mix	Total MRC
4747 Bethesda Ave	Bethesda, MD	2	DIA + Broadband	$1,000
1120 Avenue of the Americas	New York, NY	2	DIA + Broadband	$904
5900 Balcones Dr	Austin, TX	2	DIA + Broadband	$894

Two different carriers at the same address, each on a DIA + Broadband combination, is a classic primary/secondary failover setup — but it's worth confirming with the client that both legs are still in active use before including either in a replacement wave.

Action items & risk flags

HIGH

$4,279/mo carries ETF exposure under active contracts — 5 circuits

Includes 2 circuits expiring in 2026 ($1,514/mo) and 3 running through 2027–2029 ($2,765/mo). Do not terminate without a cost-benefit review of early termination fees.

MEDIUM

78.3% of the portfolio is month-to-month — $6,714/mo with no pricing protection

18 of 23 circuits, spanning every carrier in the portfolio. Bundled renegotiation at renewal could lock in savings given the volume concentrated across a handful of carriers.

MEDIUM

77% carrier concentration — Cox Business, AT&T, and Lumen hold $8,443/mo

Top-3 carrier dependency creates negotiating leverage but also service-continuity risk if any one relationship sours. Consider spreading DIA renewals across carriers at key sites.

NOTE

3 locations carry both a DIA and a Broadband circuit — $2,798/mo combined

Bethesda MD, New York NY, and Austin TX each pair a DIA circuit with a Broadband circuit from a different carrier. Likely intentional primary/secondary failover, but confirm both legs are still needed before replacement planning.

Contract status mix

Status	Circuits	MRC	% of circuits
Month-to-month	18	$6,714	78%

Status	Circuits	MRC	% of circuits
In-contract	5	$4,279	22%